

Energy Trade and Transportation: Mexican Perspective

23rd IAEE North American Conference
"Integrating the Enegry Markets in North America:
Issues & Problems, Terms & Conditions"

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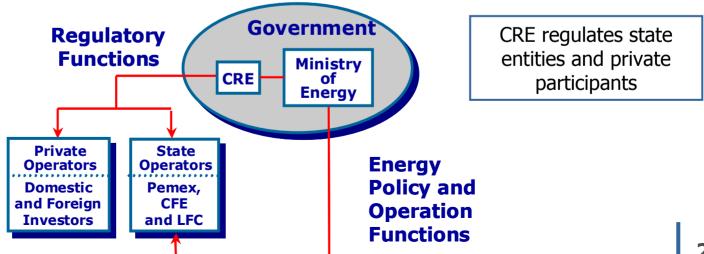
I. Energy Regulatory Framework in Mexico



Institutional Framework

■ In 1995, Congress enacted the CRE Act, to:

- → Establish CRE as an independent authority responsible for natural gas and electricity regulation
- Provide technical and operational autonomy to render the regulatory framework operative
- Enhance its jurisdiction and legal standing
- Concentrate regulatory elements previously scattered among several agencies







The objective of CRE is to promote the efficient development of the following regulated activities:

Natural Gas

- → First Hand Sales Price Methodology
- → Transportation, Distribution and Storage Permits
- → Approval of Tariffs and Terms & Conditions

Electricity

- → Generation and Import Permits
- → Power acquisition by CFE for public service
- → Transmission services between suppliers and permit holders

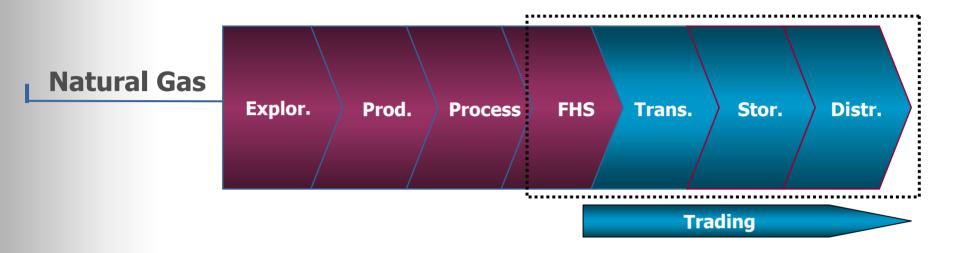
Main elements of Energy Regulation in Mexico

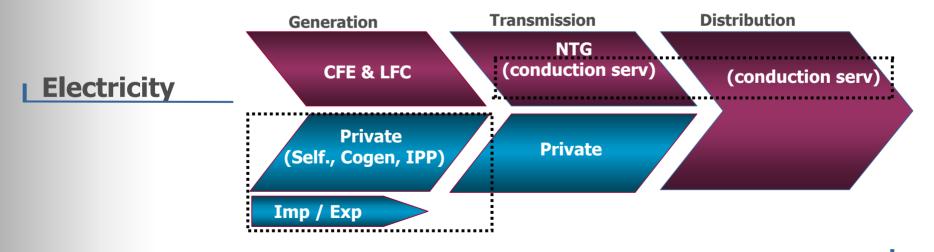


- Natural gas and Electricity Regulation is a Federal
 Jurisdiction
- Environmental Regulation is SEMARNAT's responsability
- **Economic Regulation seeks to simulate market conditions in non-competitive activities**
- Transparency, Fairness, Agility and Autonomy are the guiding principles of CRE, and are reflected in clarity, stability and predictability of the regulatory framework

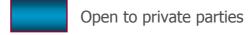
Regulated Activities







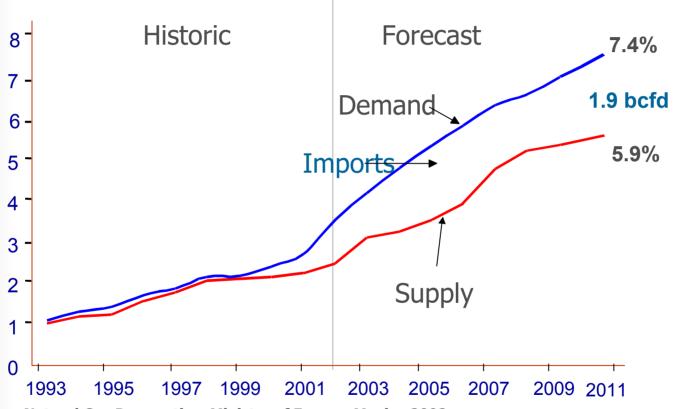






Natural gas Challenges

It is expected that in the next 10 years, demand for Natural Gas will outpace domestic supply



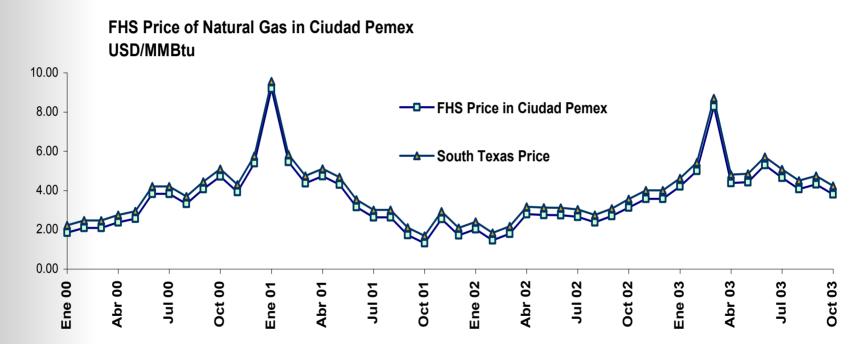
*Source: Natural Gas Prospective, Ministry of Energy, Mexico 2002

■ To meet growing demand, Mexico needs to increase domestic production and develop sufficient import infrastructure



Natural gas Challenges...

On the other hand, Natural Gas prices in North America have registered a significant increase in recent years

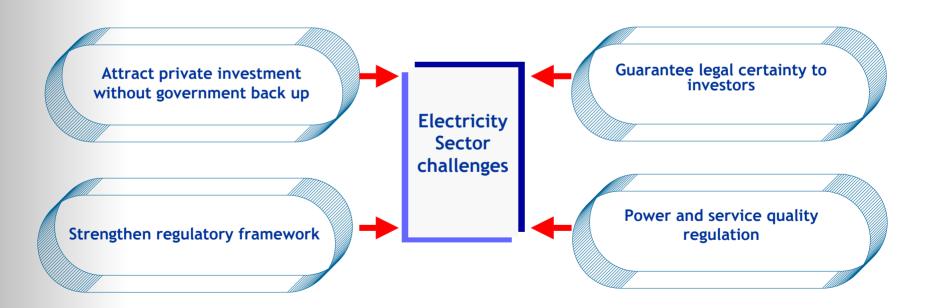


Natural Gas supply needs to increase to stabilize prices





- Electricity demand is expected to grow at an annual rate of 5.6% over the next ten years
 - → Between 2002 and 2011, 29,000 MW of new installed capacity will be required to satisfy the growing demand (over 56 billion US dollars)



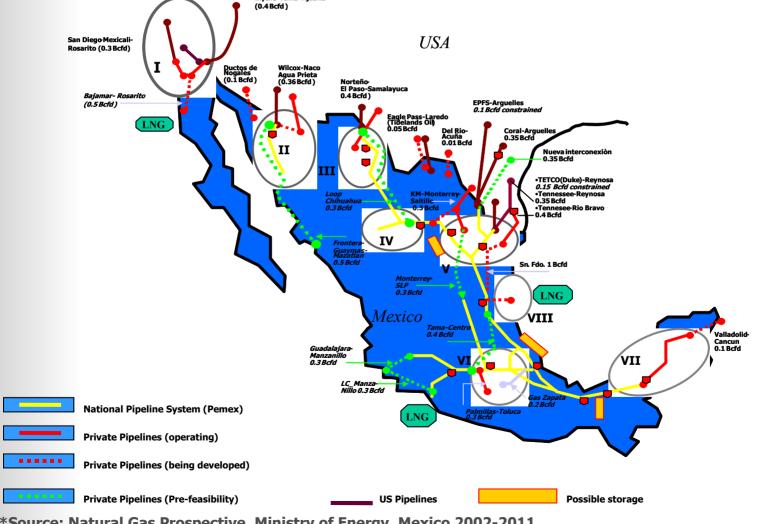


II: Natural Gas Interconnections and Trade

Natural Gas Interconnection Infrastructure

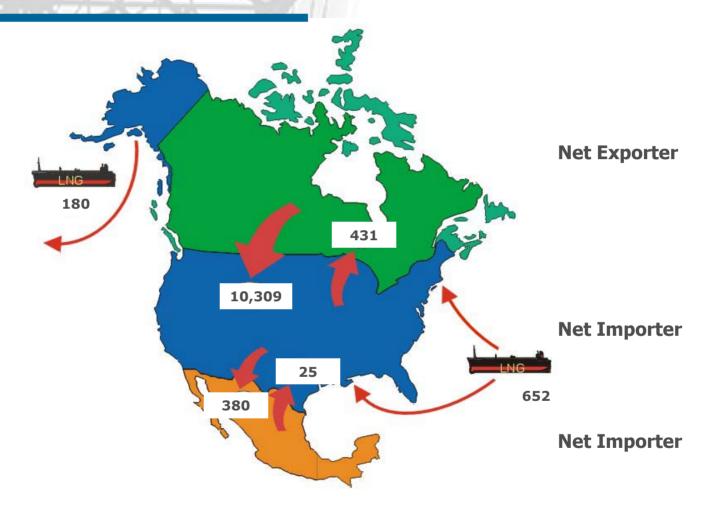


→ Natural gas infrastructure capacity between Mexico and US amounts to more than 2 bcfd



Natural Gas Trade in North America





Natural gas imports and exports (2001, mcfd)

LNG permits



Over the last 6 months, the CRE granted 4 permits to build and operate LNG receiving facilities in Mexico

- → Three are located in Baja California and one in the Gulf of Mexico
- Total regasification capacity amounts to 4 bcfd
- → Projects could begin operations in 2006 and 2007
- → Open access requirement on non-contracted capacity
- → Storage and regasification tariffs based on cost of providing service
- → Projects will diversify sources of gas and help stabilize prices
- → Full containment tanks

Natural Gas Regulatory Compatibility in Mexico and US



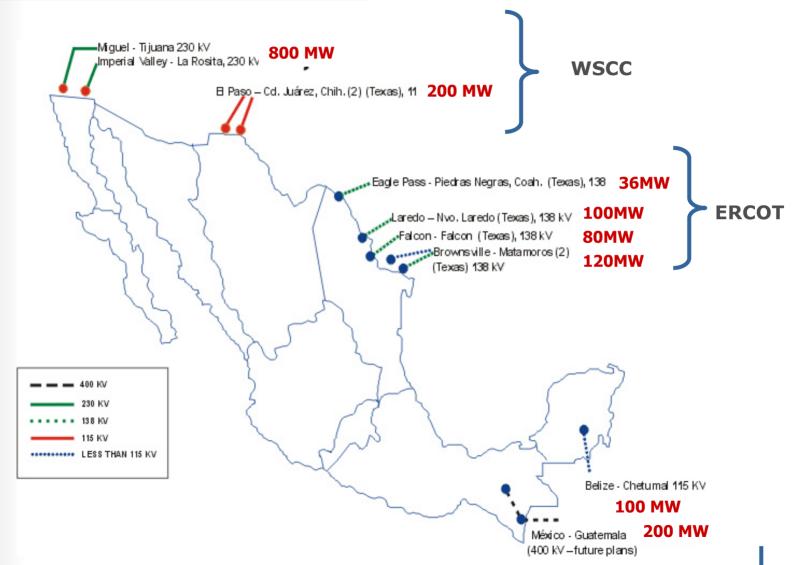
- Required Income incorporates the same components (O&M) costs, taxes and depreciation)
- Transmission tariffs are determined by a capacity charge (allows for fixed costs recovery) and a variable charge
- Different but compatible methodology used in Mexico and US:
 - → Mexico: per unit average income (combines cost of service regulation and incentive regulation)
 - → US: cost of service regulation



III. Electricity Interconnections and Trade

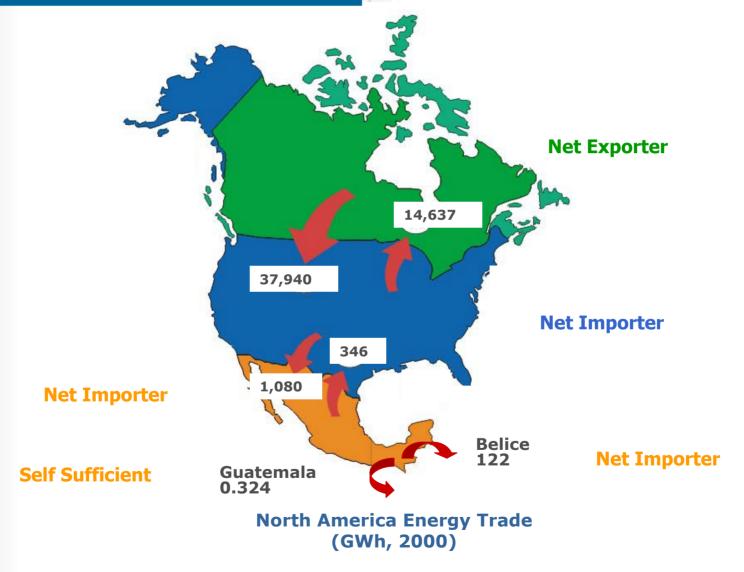
Electricity Interconnection Infrastructure





Electricity Trade in North America





Source: EIA, Annual Energy Outlook 2002, DOE/EIA-0383 (2002) (Washington, DC, December 2001). Secretariat of Energy of Mexico; Electricity Prospective 2002-2011

Elements of Electricity Regulation in Mexico and US



Characteristics	Mexico	U.S.A.
Permitting	 CFE requires authorization for import (CRE) and export activities (Ministry of Energy) 	 Any party is allowed to import electricity. For exports, a DOE authorization is required.
	Private parties require import/export permit granted by CRE	 These activites might be developed through bilateral contracts or the spot market
Tariffs	 CFE imports electricity for public service. Ministry of Finance sets public service electricity tariffs (which include CFE transmission costs) 	 FERC sets inter-state transmission tariffs
		State Public Utility Commissions set intra-state transmission
	 Private parties that import/export energy using CFE's transmission infrastructure, must pay wheeling services (based on MW-Mile methodology) 	tariffs
		 Generally these tariffs are integrated by a capacity charge and an usage charge

Regulatory Coordination in North America



In March 2001, the North American Energy Working Group (NAEWG) was integrated among the Governments of Canada, US and Mexico

NAEWG's objectives are:

- → Promote communication and cooperation among the three governments in energy maters
- → Increase energy commerce and interconnections with full respect to national sovereignty and each country's internal policies

To date, the NAEWG has published the following working documents:

- → North American Energy Picture
- → Regulation of International Electricity Trade (exports/imports as well as interconnection transmission lines)
- Energy Efficiency
- Additionally, the CRE has been actively colaborating with FERC and NEB in order to evaluate the potential benefits from stronger cooperation and regulatory standarization



IV. Final Remarks

Final Remarks



- North America faces an accelerated growth in natural gas and electricity demand
- Integration in the natural gas industry is a reality. In electricity, the interconnections between US and Mexico are scarce
- To meet growing regional demand, supply must increase and more cross-border infrastructure needs to be developed
- Clear, reliable and compatible regulatory frameworks are required in order to attract investement and promote energy trade
- Regulatory entities in Mexico, US and Canada are coordinated to share & learn from relevant experiences



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